



Aviramp Ltd

Stafford Park 15
Telford, Shropshire TF3 3BB
Phone: +44 (0) 1952 210843

E-Mail: sales@aviramp.com www.aviramp.com

4th March 2015

Charlottesville Albemarle Airport Authority
100 Bowen Loop, STE 200
Charlottesville, VA 22911

*Received prior to
2:00pm on 3/12/15*

Date 3rd March 2015

Our ref: 030315/CS

Aircraft Boarding Ramps

PL

Dear Sirs

Many thanks for your enquiry and I have pleasure detailing the following quotation:

Individual Unit

Base unit: The requested specification falls in line with our Aviramp Domestic model of which details and specification is attached. The individual cost is \$48,048 including assembly, manuals and on site training.

Extra items: Canopy roof as described and manufactured from aluminium sub - structure with tinted polycarbonate infill the cost of which is \$8473 per unit.

TOTAL COST EACH \$56,518 + delivery \$3080 (see note *)

Total Contract Value \$62,678

Cost includes assembly, manuals and on-site training.

Optional extra: The Domestic is supplied with a free floating aircraft stair bridging ramp including in price, however we can offer an interchangeable front ramp which lowers onto the aircraft with gas assist struts. This costs an extra \$2310'

Discounted Rate for 4 Units

TOTAL DISCOUNTED COST \$53,130 each inc. roof canopy - Lump Sum \$212,520 + Delivery cost of \$6160 (see note *)

Total Contract Value \$218,680

Optional gas assist stair bridging units if chosen would be \$1800 each - Lump Sum \$7200

Terms: 50% deposit with order 40% on dispatch and 10% following on-site commissioning.

Note* Door to door excluding local tax and duties or customs storage if applicable which is the responsibility of the consignee

Lead Time: 10 - 12 weeks to dispatch - Approximately 21 days transit time

Please note it is the responsibility of the client to supply a forklift truck and on-site air compressor at the designated assembly point.

This quotation is valid for 30 days from the above date and subject to our standard terms of trade.

We hope this meets with your approval and await your further instructions

Yours sincerely

Luke Smith

Luke Smith
Aviramp Ltd